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**Attachment 3:
Justification of New Hourly Rate Requests**

Jasmine (Yassi) Eskandari-Qajar, Advocate and Policy Analyst

SELC requests a new hourly rate for Jasmine (Yassi) Eskandari-Qajar, SELC's City and Regional Policy Director, of **\$140/hour for 2015**. The Commission has not previously adopted an hourly rate for Ms. Eskandari-Qajar.

Ms. Eskandari-Qajar leads SELC's city and regional policy work, identifying municipal-level barriers to SELC's work and producing policy solutions that support community resilience and grassroots economic empowerment. She has been a staff member at SELC since July 2012, particularly focused on the legal barriers to the grassroots sharing economy, including shared transportation, shared housing, urban food systems, shared energy, and complementary forms of exchange. Ms. Eskandari-Qajar has been an active leader of the Oakland Climate Action Coalition since 2014, engaging with dozens of organizations advocating for renewable energy in the Bay Area.

Ms. Eskandari-Qajar is six months away from completing the California State Bar's Law Office Study Program, which will enable her to become an attorney after taking the California Bar Exam in 2017.

The hourly rate requested for Ms. Eskandari-Qajar, given her legal training and four years of experience as an expert in sharing economy policy, is \$140. This rate is at the lower end for experts with 0 to 6 years of experience under Commission Resolution ALJ-308 (3/26/2015). (See table below.) The requested rate is consistent with the guidelines on Rates for New Representatives in D. 08-04-010 and D.05-11-031, as well as consistent with rates previously awarded to other advocates and experts with similar experience and service as presented in the most recent Intervenor Hourly Rate Table on the Commission's Intervenor Compensation Program webpage (indicating rates in 2014 and 2015 starting at \$140).

Education

- Legal Apprentice - Fourth year apprentice in the California State Bar's Law Office Study Program (2017 expected completion)
- Permaculture Design Certificate (2012)
- B.S., University of California Berkeley, Conservation & Resources Studies, (2011)
- Associate's Degrees, Santa Barbara City College, Middle East Studies, Liberal Studies (2009)

Experience

- Policy Director, Sustainable Economies Law Center, Oakland, CA, July 2012 – Present
- Project Manager, Urban Agriculture Legal Resource Library, Sustainable Economies Law Center, Oakland, CA, December 2011 – July 2012

- Co-founder, Education Director, Berkeley Student Food Collective Market, Berkeley, CA, September 2009 – May 2011 (Currently serving on Board of Directors)
- UC Berkeley Course Instructor, *Berkeley in the Global Food System*, Berkeley, CA, January 2011 – May 2011
- Teaching Assistant, Cooking & Gardening Afterschool Program, Oakland, CA, September 2010 – August 2011

Hourly rates for experts from Administrative Law Judge Division Resolution ALJ-308 (March 26, 2015) at page 4:

Table 2						
Years of Experience	2010	2011	2012	2013	2014	2015
Experts						
0-6	\$125-\$185	\$125-\$185	\$130-\$190	\$135-\$195	\$140-\$200	\$140-\$200
7-12	\$155-\$270	\$155-\$270	\$160-\$275	\$165-\$280	\$170-\$285	\$170-\$285
13+	\$155-\$390	\$155-\$390	\$160-\$400	\$165-\$410	\$170-\$420	\$170-\$420

Janelle Orsi, Attorney

California State Bar Number 254897

Admitted 1/9/2008

SELC requests a new hourly rate for Janelle Orsi, SELC's Co-Founder and Executive Director, of **\$300/hour for 2015** and **\$305/hour for 2016**. The Commission has not previously adopted an hourly rate for Ms. Orsi.

Ms. Orsi is SELC's co-founder, lead strategist, and legal expert. She provides guidance and support to each of SELC's program teams and provides legal advice to SELC's clients working on the frontlines of building more sustainable local enterprises. Ms. Orsi has expertise in a range of transactional legal areas, including securities, land use, entity structure, corporate governance, financial regulation, and real estate law. She is an internationally-recognized expert on cooperative law and the legal needs of community-owned businesses. She has also been instrumental in the introduction of seven bills in the California State Legislature.

Ms. Orsi has also worked in private law practice at the Law Office of Janelle Orsi, focusing on sharing economy law since 2008. She is the author of *Practicing Law in the Sharing Economy: Helping People Build Cooperatives, Social Enterprise, and Local Sustainable Economies* (ABA Books 2012), and co-author of *The Sharing Solution: How to Save Money, Simplify Your Life & Build Community* (Nolo Press 2009), a practical and legal guide to cooperating and sharing resources of all kinds.

The hourly rate requested for Ms. Orsi, given her eight years of experience as an attorney focused on sharing economy law, is \$300 for 2015 and \$305 for 2016. This is slightly lower than the \$320 upper end for attorneys with 5 to 7 years of experience and \$320 lower end for attorneys with 8 to 12 years of experience under Commission Resolution ALJ-308 (3/26/2015). (See Table below.) The requested rate is consistent with the guidelines on Rates for New Representatives in D. 08-04-010 and D.05-11-031.

Education

- J.D., University of California, Berkeley, Boalt Hall School of Law (2007)
- B.A., Pomona College, Anthropology (2002)

Experience

- Sustainable Economies Law Center. Oakland, Co-Founder and Executive Director. November 2009 – present.
- Law Office of Janelle Orsi. Berkeley, Attorney at Law. January 2008 - present.
- UC Berkeley School of Law. Research Associate. July 2009-January 2010 and Sept. 2010 to Dec. 2010.
- Women Defenders. Berkeley, Executive Director. (6-8 hrs/wk) Oct 2005 – November 2008.
- House of Ruth Domestic Violence Services. Pomona, CA. Assistant Director of Development. (30 hrs/wk) Oct 2003 - Aug 2004.
- American Economic Association, Committee on the Status of Minorities in the

- Economics Profession, Pipeline Project. Project Assistant. (20 hrs/wk) Dec 2002 - Dec 2003; (3 hrs/wk) Jan 2004 - Aug 2004.
- Center for Family Studies, Parent and Youth Study, University of California, Riverside. Lead Interviewer. (19 hrs/wk) Jan - Oct 2003.
 - Canyon View School, McKinley Children's Center. San Dimas, CA. Teaching Assistant/Residential Counselor. (40 hrs/wk) July - Dec 2002.
 - New Housing Opportunities. Lebanon, OH. Residential Facilitator. (20-40 hrs/wk) Jan - March 2000, Jan - Aug 2001.
 - Instituto de la Lengua Inglesa (English Language Institute). San Martin de Los Andes, Argentina. English Teacher. (40 hrs/wk) May - Aug 1999.

Hourly rates for attorneys from Administrative Law Judge Division Resolution ALJ-308 (March 26, 2015) at page 4:

Table 2						
Years of Experience	2010	2011	2012	2013	2014	2015
Attorneys						
0-2	\$150-\$205	\$150-\$205	\$155-\$210	\$160-\$215	\$165-\$220	\$165-\$220
3-4	\$200-\$235	\$200-\$235	\$205-\$240	\$210-\$245	\$215-\$250	\$215-\$250
5-7	\$280-\$300	\$280-\$300	\$285-\$305	\$290-\$310	\$300-\$320	\$300-\$320
8-12	\$300-\$355	\$300-\$355	\$305-\$360	\$310-\$365	\$320-\$375	\$320-\$375
13+	\$300-\$535	\$300-\$535	\$305-\$545	\$310-\$555	\$320-\$570	\$320-\$570

Subin Varghese, Advocate

SELC requests a new hourly rate for Subin Varghese, SELC's Community Renewable Energy Director, of **\$140/hour for 2015 and 2016**. The Commission has not previously adopted an hourly rate for Mr. Varghese.

Mr. Varghese leads SELC's Community Renewable Energy Program, engaging in research, outreach, and advocacy to transition communities away from fossil fuel-based energy, without using predominant business models that result in widening gaps between the rich and poor. He has been a staff member at SELC since September 2015, particularly focused on legal research and policy reform to enable community-owned renewable energy by addressing legal barriers and identifying legal entity and transactional structures for sharing ownership and control of energy generation. He has previously assisted in research and drafting comments in the Commission's proceeding on energy storage procurement targets as a law clerk for Communities for a Better Environment. While not yet licensed as an attorney, Mr. Varghese received his J.D. from the University of California, Berkeley in 2015.

The hourly rate requested for Mr. Varghese, given his legal training and entry-level experience as an expert in community energy law and policy, is \$140. This rate is at the lower end for experts with 0 to 6 years of experience under Commission Resolution ALJ-308 (3/26/2015). (See table below.) The requested rate is consistent with the guidelines on Rates for New Representatives in D. 08-04-010 and D.05-11-031, as well as consistent with rates previously awarded to other advocates and experts with similar experience and service as presented in the most recent Intervenor Hourly Rate Table on the Commission's Intervenor Compensation Program webpage.

Education

J.D., University of California, Berkeley, Boalt Hall School of Law (2015)
B.B.A., University of Texas at Austin, Business Honors Program & Management, (2007)
B.A., with Honors, University of Texas at Austin, Plan II Honors Program & Government, (2007)

Experience

- Sustainable Economies Law Center, Community Renewable Energy Director, Berkeley, CA, September 2015 – Present
- City of Benicia, CA & Steven Weissman, Lecturer, Berkeley Law, Research Assistant, Berkeley, CA, January 2015 – April 2015
- Natural Resources Defense Council, Summer Law Clerk, San Francisco, CA, May 2014 – August 2014
- Center for Biological Diversity, Field Placement Extern, San Francisco, CA, January 2014 – April 2014
- Communities for a Better Environment, Summer Law Clerk, Oakland, CA, June 2013 – August 2013
- Center for Law, Energy & the Environment / Bay Area Joint Policy Committee, Research Assistant, Berkeley, CA, October 2012 – April 2013

- M+R Strategic Services, Consultant, Washington, DC, May 2010 – January 2012
- Tahirih Justice Center, Development and Communications Associate, Falls Church, VA, February 2008 – May 2010

Hourly rates for experts from Administrative Law Judge Division Resolution ALJ-308 (March 26, 2015) at page 4:

Table 2						
Years of Experience	2010	2011	2012	2013	2014	2015
Experts						
0-6	\$125-\$185	\$125-\$185	\$130-\$190	\$135-\$195	\$140-\$200	\$140-\$200
7-12	\$155-\$270	\$155-\$270	\$160-\$275	\$165-\$280	\$170-\$285	\$170-\$285
13+	\$155-\$390	\$155-\$390	\$160-\$400	\$165-\$410	\$170-\$420	\$170-\$420